BUSINESS

http://www.bus.miami.edu

Departments

- Accounting
- Business Law
- Business Technology
- Economics
- Finance
- Health Sector Management and Policy
- Management
- Management Science
- Marketing

Research Institutes

Institute for the Study of Quality in Manufacturing and Service

The University of Miami Institute for the Study of Quality in Manufacturing and Service (UMISQ) exists to advance the theory and practice of Quality Science. Its mission is to promote the improvement and innovation of quality on local, national, and international levels through the acquisition, dissemination, and application of knowledge in the areas of science, technology, and management as related to Quality Science in general, and Lean Six Sigma Management specifically.

Objectives

1. To conduct research in Quality Science and to publish its results through appropriate professional and academic outlets.
2. To educate and train management, labor, UM students, and others in the theories and practices of Quality Science in general, and Lean Six Sigma Management specifically.
3. To create internships for M.B.A. students in which they can solve real world problems using Quality Science theory and practice in general, and Lean Six Sigma management theory and practice in particular.
4. To provide a vehicle for Lean Six Sigma certifications.

The Institute pursues its objectives through involvement of faculty, students, and client organizations in all sectors of the economy.

Intelligent Computer Systems Research Institute

The Intelligent Computer Systems Research Institute is a center for research and information dissemination within the field of information business technology. The institute focuses on multi-disciplinary topics such as Big Data, Analytics, Cloud Computing, Artificial Intelligence, Machine Learning, Agent technology, ‘The Internet of Things’, Health and Legal Informatics, Business Intelligence, and embedded systems.

Objectives

1. To encourage partnerships between academia and industry.
   Corporate partners can provide data, field studies, test environments, and other resources through which leading theoretical work can be developed tested in an applied environment.
2. To conduct research for publication in leading academic and industry related journals, as well as working papers.
3. To encourage industry partners to work with students through the creation of internship positions. These internships provide students the opportunity to act as a link between the teaching and research of the institute’s members and the field based applied environment.

The Graduate Business Student Association

The Graduate Business Student Association (GBSA) is a professional and social student-run organization. All graduate business students become members once enrolled in a business master’s program and are encouraged to attend meetings and events. The GBSA organizes activities and events aimed at strengthening networking within the graduate business student body and the business community and enriching the academic and social experience of its members. The GBSA is governed by a committee that consists of a president, vice president, speaker of senate, treasurer/executive secretary, director of community service, social director, and director of athletics.

Financial Assistance

Graduate Business Scholarships and Fellowships

There are a limited number of merit-based graduate business scholarships which are awarded at the time of admission to qualified full-time MBA students entering in the fall semester only. A graduate business scholarship covers a portion of tuition for the MBA degree. Graduate business scholarships are not automatically renewed.

In addition to graduate business scholarships, there are a limited number of Emery Means Findley, Jr. Fellowships and scholarships which are awarded following admission to Professional and Executive programs. Details on how to apply for these scholarships are provided at the time of admission.

Donor Scholarships

Several endowed scholarships are made available to incoming graduate business students through the generosity of alumni and friends of the University of Miami School of Business Administration. These donor scholarships are for the purpose of recruiting students of high academic merit. The total number and amount of scholarship awards vary from year to year.

Scholarships will be awarded based on the recommendations of the Faculty Admissions Committee on a first come, first served basis. Since the number of scholarships is limited, students who meet the minimum criteria are not guaranteed a donor scholarship award.

We regret that a student may be ineligible for financial awards if he/she receives tuition benefits from the University of Miami or accepts any assistantship, scholarship, grant or fellowship from the University of Miami, in addition to our offer. This includes employees, their spouses, and dependents.

BANK OF AMERICA - ENDOWED BUSINESS SCHOLARSHIPS
Criteria: A graduate business school student based on a combination of scholarship and financial need, who will preferably specialize in Finance, Accounting, or Management.

JACK R. BORSTING - GRADUATE SCHOLARSHIP ENDOWMENT
Criteria: Outstanding candidate for a master’s level business degree.

RYDER/PATRICK J. CESARANO – ENDOWED SCHOLARSHIP
Criteria: MBA student with a concentration in finance or management science/operations research. Based on academic excellence and financial need.

PAT & LON WORTH CROW - SCHOLARSHIP ENDOWMENT
Criteria: Graduate business student specializing in Finance, who possesses several years of work experience, preferably with an expressed interest in a career in banking or a banking-related field. U.S. citizen, preferably resident in South Florida community.

EMERY MEANS FINDLEY, JR. – ENDOWED GRADUATE FELLOWSHIPS IN BUSINESS
Criteria: Outstanding candidates for Graduate Business Programs.

DEAN M. FOGEL BUSINESS ENDOWED SCHOLARSHIP
Criteria: Graduate business student with financial need and priority is for a United States veteran.

ALBERT AND ESTHER GREEN ENDOWED SCHOLARSHIP
Criteria: Graduate business student with a health challenge, or student studying or working in Health Administration.

ALLAN M. HERBERT & PATRICIA M. HERBERT – ENDOWED GRADUATE BUSINESS SCHOLARSHIP
Criteria: Outstanding graduate business student, well-rounded, willing to finance his/her own education, and who appreciates the value of work and strives to combine study, work and extra-curricular activities.

JAMES W. McLAMORE – GRADUATE BUSINESS FELLOWSHIPS
Criteria: To recruit and retain outstanding graduate business students.

E. BRUCE MCLAUGHLIN & CYNTHIA M. SWOL - ENDOWED SCHOLARSHIP IN MARKETING
Criteria: Graduate business student with concentration in Marketing, who has significant work experience prior to entering the MBA program. U.S. citizen, with preference given to female students with unmet financial need.

MERRILL LYNCH & CO. FOUNDATION, INC. – FELLOWSHIPS IN INTERNATIONAL FINANCE
Criteria: Graduate business student preparing for a career in International Finance.

SOUTHEAST BANKING CORPORATION FOUNDATION – ENDOWED SCHOLARSHIPS
Criteria: Graduate student in the MBA program who is a Florida resident. Based on academic excellence and financial need.

SOUVIRON FAMILY SCHOLARSHIP - Annual MBA Scholarship
Criteria: The annual scholarship is for a MBA student with financial need with a preference for an Eagle Scout, if someone meets that criteria. If not, a qualified MBA student with need.

1. Essay Required: In 300 words or less, please explain why you need financial assistance to complete your MBA degree. The essay must be included with your application.

Various other donor scholarships are available based upon need, merit, or other specified criteria.

Ziff Graduate Career Services Center

The Ziff Graduate Career Services Center’s mission is to provide top quality resources and career guidance to School of Business graduate students and build strong partner relationships with the corporate community.

The Ziff Career Services Team is committed to providing each student with a personalized program and the resources and skills needed to be competitive in the marketplace.

The Ziff Career Services Team is the student’s frontline resource to securing employment upon graduation. Students who engage with the Ziff Graduate Career Services Center will utilize the staff to assist them in developing an effective career strategy and personal branding effort that will prepare them for a successful job search at all levels of their career. The personal branding effort will equip the student with a strategic resume, improve their interview skills, generate contacts, develop networking opportunities, and prepare them for a successful career transition.

The Ziff Graduate Career Services Center is located in the School of Business complex on the first floor of the Jenkins Building.

A. Online Resources

The center’s online portal where students find access to many of Ziff's career resources, access to all current job postings and upcoming events. Documents such as résumés and cover letters will be held in the student’s site. Links on the portal include, among others:

1. CareerLeader – An assessment tool specifically developed for MBA students that provide expert analysis of a student’s unique pattern of business relevant interests, values and abilities.
2. Vault’s Career Insider: Provides inside information and advice on industries, companies, the job search and industry interview prep.
3. GoingGlobal: The leading provider of both country-specific and USA city-specific career and employment information. Features 30 Country Career Guides, 41 USA City Career guides, corporate profiles and more than 500,000 internship and job listings within the USA and around the world.

B. Registration

1. Graduate business students that are seeking employment post-graduation are required to register with the Ziff Graduate Career Center to commence their Career Management Plan.
2. The registration process begins with the Pre-MBA OnBoarding Program. Students are required to complete key assignments prior to Orientation to have full access to the Ziff Career Center resources.

C. On Campus Interviews/Corporate Recruiting
1. The recruiting program begins in the fall semester from mid-September through mid-December and continues from mid-January through May.

2. Ziff Graduate Center has established recruiting relationships with many local and national companies to increase exposure for University of Miami School of Business Administration MBA graduates.

3. MBA students must utilize the Ziff Graduate Services Center’s Internet Employment system, www.ziffcareercenter.com, to sign up for on-campus interviews, monitor corporate presentation schedules, upload resumes and cover letters, and stay abreast of job opportunities offered by companies that are recruiting on campus.

4. The Ziff Graduate Career Center regularly receives the career opportunities that are made available through www.ziffcareercenter.com to students and alumni alike so they can review career opportunities listed with the center.

D. Internships

1. The School of Business Administration encourages students to augment their classroom experience through participation in a summer internship. Internships in the Fall and Spring semesters are also encouraged if the student can accommodate one in their schedule.

2. The internship is a key positioning element for the post MBA-career. The internship search should be the student’s main focus from the start of the first of the year.

E. Networking Contacts

1. Cane Connections is an online University of Miami database that allows students to access alumni throughout the United States about their work experiences and gather other career related information. The database is a valuable network of contacts in a variety of fields. It is accessible through www.miamialumni.net.

2. Students are invited to join the School of Business MBA groups on LinkedIn and Facebook, an easy way to reach out to more contacts and build their network.

F. Student Responsibility

1. Ultimately, success in securing a job is defined by the student. Together with the Ziff Graduate Career Center as a partner, the student can create a successful personal branding effort that will connect him/her to a network of contacts and networking opportunities leading to interviews and job offers.

2. Students are to register online with the Ziff Graduate Career Center during the Pre-MBA OnBoarding cycle. Students need to complete all pre-MBA assignments prior to Orientation in order to utilize the Ziff Center Services. Students who do not complete the Pre-MBA assignments will be opted out of the Center’s resources.

3. Students are to meet with a career advisor in Term One to discuss their career goals and develop a personalized career action plan/personal branding effort that will lay out the strategy and timing sequence of their goals. The career action plan and strategy will be built through numerous advising appointments and workshop events.

4. Students must regularly update and revisit their resumes in an ongoing resume review process. A new resume must be uploaded after a summer internship is completed.

5. Students will participate in mock interviews and follow through with the suggestions for improvement.

6. Students are expected to visit the Ziff Graduate Career Center regularly and access www.ziffcareercenter.com to identify and attend on-campus recruiting activities, corporate presentations, relevant workshops and MBA club sponsored events.

7. Students MUST complete the exit survey and report their employment information as soon as they secure a job or internship.

The Mentor Program

1. The School of Business Mentor Program is designed to enhance the classroom experience by matching students with local professionals who have experience and expertise in the students’ area of career interest, or are versed in areas of professional development.

2. Through personal interaction with experienced business professionals, students gain an understanding of corporate culture, career directions, and networking. Students also have the opportunity to interact with other mentors by attending regularly scheduled roundtables, hosted by the School.

3. Graduate business students are encouraged to participate.

4. Applications are available on our website (http://www.bus.miami.edu/alumni/get-involved/mentor-program).

Doctoral

Doctoral Programs in Business

- Doctorate of Philosophy in Business (http://bulletin.miami.edu/graduate-academic-programs/business/doctoral/business-phd)
- Doctorate of Philosophy in Economics (http://bulletin.miami.edu/graduate-academic-programs/business/doctoral/economics-phd)

Masters

Master of Business Administration

- Full Time MBA (http://bulletin.miami.edu/graduate-academic-programs/business/master-business-administration-mba/full-time-mba)
- One Year MBA (http://bulletin.miami.edu/graduate-academic-programs/business/master-business-administration-mba/one-year-mba)
- Accelerated MBA in Real Estate (http://bulletin.miami.edu/graduate-academic-programs/business/master-business-administration-mba/accelerated-mba-real-estate)
- JD/MBA (http://bulletin.miami.edu/graduate-academic-programs/business/master-business-administration-mba/jd-mba)
- MD/MBA (http://bulletin.miami.edu/graduate-academic-programs/business/master-business-administration-mba/md-mba)
- JD/LLM/MBA (http://bulletin.miami.edu/graduate-academic-programs/business/master-business-administration-mba/jd-llm-mba)
- BArch/MBA (http://bulletin.miami.edu/graduate-academic-programs/business/master-business-administration-mba/barch-mba)
Executive and Professional

- Professional MBA (http://bulletin.miami.edu/graduate-academic-programs/business/executive-professional-mba/professional-mba)
- The Miami Executive MBA for the Americas (hybrid) (http://bulletin.miami.edu/graduate-academic-programs/business/executive-professional-mba/miami-executive-mba-americas-hybrid)
- The Miami Executive MBA for Artists and Athletes (hybrid) (http://bulletin.miami.edu/graduate-academic-programs/business/executive-professional-mba/miami-executive-mba-artists-athletes-hybrid)

Specialized Masters Degrees

- Master of Arts in Economics (http://bulletin.miami.edu/graduate-academic-programs/business/specialized-master-degrees/economics-ma)
- Master of Accounting (http://bulletin.miami.edu/graduate-academic-programs/business/specialized-master-degrees/master-accounting)
- Master of Professional Accounting (online) (http://bulletin.miami.edu/graduate-academic-programs/business/specialized-master-degrees/master-professional-accounting-online)
- Master of Science in Business Analytics (http://bulletin.miami.edu/graduate-academic-programs/business/specialized-master-degrees/business-analytics-ms)
- Master of Science in Finance (http://bulletin.miami.edu/graduate-academic-programs/business/specialized-master-degrees/finance-ms)
- Master of Science in Finance (online) (http://bulletin.miami.edu/graduate-academic-programs/business/specialized-master-degrees/finance-ms-online)
- Master of International Business (http://bulletin.miami.edu/graduate-academic-programs/business/specialized-master-degrees/master-international-business)
- Master of Science in Management Studies (http://bulletin.miami.edu/graduate-academic-programs/business/specialized-master-degrees/management-studies-ms)
- Master of Science in Taxation (http://bulletin.miami.edu/graduate-academic-programs/business/specialized-master-degrees/taxation-ms)

Non-Degree

- Certificate Programs:
  - Certificate in Financial Decision Making Program (online) (http://bulletin.miami.edu/graduate-academic-programs/business/non-degree/financial-decision-making-program-certificate-online)
  - Certificate in Accounting Practice (online) (http://bulletin.miami.edu/graduate-academic-programs/business/non-degree/accounting-practice-certificate-online)
  - Executive Education Programs (http://bulletin.miami.edu/graduate-academic-programs/business/non-degree/executive-education-programs)

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