Strategies for successful negotiation. These programs emphasize the development and enhancement of vital leadership skills for those tasked with leading organizations, or have the desire to enter into one in the near future.

Business offerings include Ethical Business Decision Making, Alternative Methods of Problem Solving, Group Facilitation, Problem Solving and Decision-Making Strategies. These programs prepare participants for the skilled, ethical decision-making, problem solving, and critical thinking skills necessary to make informed decisions that create and maintain an ethical work environment.

Human Resources offerings include Managing Organizational Change, Fundamentals of Delivering Training, and Conflict Resolution. These programs emphasize the development and enhancement of key skills for those who have the need and desire to learn how to effectively manage change, present effective training, and resolve workplace conflict to increase employee engagement, productivity, and teamwork.

The Nonprofit Programs are designed to develop and cultivate necessary skills that nonprofit managers to effectively manage challenges often associated with the nonprofit sector. Participants who currently hold a management role, or have the desire to move into a management role within a non-profit organization of any type will elevate skills in Nonprofit Operational Management, Nonprofit Fundraising, Grant Writing, and Fundamentals of Philanthropy.

Meeting and Event Planning Program participants are those tasked with or looking to engage in designing and coordinating any type of organizational meeting or event. Program areas include Fundamentals of Meeting Planning and Event Development and Negotiation Skills for Event Planners. Emphasis is placed on gaining an in-depth understanding of skills that will enable participants to help clients and/or internal organizational departments design and coordinate an effective, multifaceted meeting and/or event that will accomplish the client’s or organizational goals and objectives.

Additional Programs include Innovation and Organizational Consulting. The Innovation Program emphasizes key roles of individual entrepreneurs and organizational innovation in private and public services, design thinking as a problem-solving tool, and understanding communication approaches, leadership practices, and the relationship between the marketing and sales functions in the workplace. The Organizational Consulting Program provides the knowledge needed to think critically and solve problems creatively for an organization based on assessment of the client’s needs.

For a full list of business certificate programs offered, please visit our website (https://www.continue.miami.edu/default.aspx).

Office of Professional Advancement

www.continue.miami.edu/opa

Dedicated to providing the highest quality, competency-based, continuing professional education, the Office of Professional Advancement offers seminars, courses and certificate programs to meet the training and professional development needs of both corporations and individuals.

For more information, specific curriculum descriptions and a listing of current seminars, courses and workshops, contact the:

Office of Professional Advancement, Division of Continuing and International Education
University of Miami
111 Allen Hall
Coral Gables, Florida 33146-1610
305-284-5800 or email opa@miami.edu.

Additional information on the web (http://www.continue.miami.edu).

Electronic Medical Records Specialist Certificate

Manage electronic medical records and gain the professional knowledge to become an essential member of the healthcare team. Learn through hands-on practice sessions using PrimeSUITE®, electronic medical records software. The Program prepares students to sit for the Certified Electronic Health Records Specialist (CEHRS) examination through the National Health Career Association.

For detailed course description, calendar and tuition cost, please visit our website (https://www.continue.miami.edu/default.aspx).

Medical Billing and Coding Certificate

The Medical Billing & Coding Program begins with a standard block of courses necessary to obtain the foundation knowledge needed for certification in billing and coding. Essential sciences are covered in the medical terminology, anatomy & physiology, diagnostic coding, and disease pathology modules. Once these core medical topics are covered, the Program provides the learner with the knowledge and skills needed to perform diagnostic coding, using the ICD-9 and ICD-10 coding systems, and procedural coding. Students will participate in a module specific focusing on CPC® examination preparation.

Business and Leadership Certificate Programs

The Business Program offerings provide a range of certificates focused on enhancing skills and improving organizational performance. The development of core skills in cutting edge disciplines, with application based learning, will prepare Program participants for profit and non-profit sectors across a broad spectrum of disciplines, including Leadership and Management, Business and Communication Skills, Consulting, Human Resources, Nonprofit, and Meeting and Event Planning.

Leadership Development and Management offerings include Executive Leadership, Fundamentals of Leadership, Managing Cross-Functional Teams, Management and Supervision, Organizational Leadership, and Strategies for successful negotiation. These Programs emphasizes the development and enhancement of vital leadership skills for those tasked with leading organizations, or have the desire to enter into one in the near future.

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For a full list of business certificate programs offered, please visit our website (https://www.continue.miami.edu/default.aspx).

Certified Professional Coach Program

This Coach Certificate Training Program is designed to support you in becoming a professional coach or in using coaching skills to enhance your leadership, management, and/or communication skills. This program has been written by master coaches and aligns with the International Coach Federation (ICF) Core Coaching Competencies. The University of Miami has designed a thorough program that will allow you to make a powerful leap into using coaching skills and becoming a professional coach. The Certified Professional Coach Program is a 140 hour, eleven month program designed for those interested in a career in coaching, who also want outstanding training in order to serve clients at the highest level. Additionally, it is designed for leaders, managers, human resource professionals, teachers, or service professionals (doctors, lawyers, counselors, consultants, etc.) who want to dramatically
improve their ability to communicate, motivate, inspire, and empower others.

For more detailed course descriptions, current schedule, and prices please visit our website (https://www.continue.miami.edu/default.aspx).

Human Resources Management Certificate Program
This certificate provides the latest in proven techniques and strategies to effectively manage organizational challenges. The curriculum covers the following topics: Strategic Management, Legal and Regulatory Issues; Employment, Planning, and Placement; Benefits and Compensations; Development and Administration; Training and Development and Employee and Labor Relations. The HR Program is recognized by the Greater Miami Society for Human Resource Management. The comprehensive curriculum works for the newcomer as well as the seasoned professional and is especially useful to small and medium-size business owners. (6 months)

For more detailed course descriptions, current schedule, and prices please visit our website (https://www.continue.miami.edu/default.aspx).

SHRM® Certification Course (SHRM-CP™ / SHRM-SCP™)
Establish yourself as a globally-recognized human resource expert by earning the new standard in HR Certification: SHRM Certified Professional (SHRM-CP™) and SHRM Senior Certified Professional (SHRM-SCP™). Designed for SHRM credential candidates, this course will expand and test your knowledge of practical, real-life competencies in areas critical for HR career success. Combining expert instruction with the SHRM Learning System® for SHRM-CP™/SHRM-SCP™, you will learn faster, retain more knowledge, and stay on track for success on the exam.

For more detailed course descriptions, current schedule, and prices please visit our website (https://www.continue.miami.edu/default.aspx).

Interior Design Certificate Program
If you have always had an eye for design, and have a knack for taking an ordinary space and making it feel extraordinary, then the University of Miami Certificate in Interior Design is for you. The Certificate in Interior Design Program offers non-credit courses to those who want to enrich their cultural experiences or who are interested in improving their professional or occupational skills. Taught by industry professionals, our Certificate in Interior Design program focuses on the important fundamentals to enter the design field. A hands-on program, students will learn history of interiors, principles and elements of design, freehand and computer drafting, specification and materials, professional practice, photography and building a portfolio.

For more detailed course descriptions, current schedule, and prices please visit our website (https://www.continue.miami.edu/default.aspx).

Paralegal Studies Certificate Program
The UM Paralegal Studies program is an intense four-month course of study which certifies the successful student as a qualified professional ready to start an exciting new career as a paralegal. Classes are taught by prominent local attorneys, Judges and Magistrates. The Paralegal Program classes are offered on the weekends, weekdays or weekday evenings at the Coral Gables campus and on weekday evenings in Broward. This program is also available as a fully online program.

For more detailed course descriptions, current schedule, and prices please visit our website (https://www.continue.miami.edu/default.aspx).

Paralegal Specialist Certificate
The Paralegal Specialist Certificates provide both beginning and experienced paralegals with expansive educational and professional opportunities. The certificate programs allow paralegals to augment current skills and focus on virtually any area of the law. Choose from over 20 Paralegal Specialist Certificates and give yourself an edge in today’s competitive job market. All specialist courses are available online so students are able to enroll at any time. (6 months)

For more detailed course descriptions, current schedule, and prices please visit our website (https://www.continue.miami.edu/default.aspx).

Personal Financial Planning Certificate Program
Designed for students preparing for professional examinations and professional practice in personal financial planning.

Our program consists of providing the highest quality CFP education through Dalton Education, a leading provider of innovative education solutions in financial planning. The founders of Dalton Education have helped thousands of financial professionals earn the CFP® certification marks with their leading CFP review course, THE DALTON REVIEW®. Students can choose from an independent, self-paced, online education program or a live, instructor – led, internet delivered program.

For more detailed course descriptions, current schedule, and prices please visit our website (https://www.continue.miami.edu/default.aspx).

Social Media Management Education Program
University of Miami is proud to offer a Social Media Professional Certificate and Social Media Strategist Certificate. This is a cutting edge program, designed to teach the business applications of social media communications. This self-paced online program is convenient, practical, and affordable with the flexibility to begin at a time that works best for you.

For more detailed course descriptions, current schedule, and prices please visit our website (https://www.continue.miami.edu/default.aspx).

Project Management Professional Certificate (PMP®)
This program satisfies the educational requirement needed to qualify to take the Project Management Professional (PMP®) exam. Learn the core competencies of project management, following the Project Management institute’s A Guide to the Project Management Body of Knowledge, (PMBOK® Guide). Become proficient in the knowledge areas, process groups, skills and techniques delineated in the PMBOK Guide to execute projects effectively and efficiently through all stages.

For more detailed course descriptions, current schedule, and prices please visit our website (https://www.continue.miami.edu/default.aspx).
Cyber Security & IT Security Certificates

The University of Miami, Division of Continuing and International Education has partnered with IT Training Solutions to offer database and informational technology non-credit certificate programs. IT Training Solution is an international training provider specializing in Cyber Security and comprehensive IT Technical and Certification courses. Together we are empowering students to learn complex material and review concepts in an easy to use online, interactive course. We are continually updating the content in these courses to stay current with the trends and new developments in the industry. Each quarter 3-5 new titles are released.

For more detailed course descriptions, current schedule, and prices please visit our website (http://umiamicatalog.ittrainingsolutions.com).