M.H.A. IN HEALTH MANAGEMENT AND POLICY

Overview
The MHA program helps students understand business principles and their application to the health care sector. Students enrolled in the Master in Health Administration (MHA) program hone skills in business fundamentals such as finance, accounting, human resources, and process improvement, and gain knowledge in health care specific areas including the structure, organization, policy, and delivery of health care; health economics; and information technology; among others. Students also gain a comprehensive lens through which they can approach solutions in their careers through first-hand experience of daily operations and opportunities to improve processes. Students have access to C-suite leaders in the classroom and other venues. Each student will also have the opportunity to participate in an off-site internship experience. Graduates of the program are prepared to be leaders in the management and administration of health care systems, physician groups, insurance companies, medical device companies and health care facilities.

To obtain detailed program admission information, please reference the program brochure which can be requested by contacting the Office of Recruiting and Admissions at 305-284-2510 or by visiting the Miami Herbert Business School website (https://herbert.miami.edu/graduate/find-and-compare-programs/health-administration/).

Admission Requirements
- Completed application for admission submitted through BusinessCAS
- A baccalaureate degree from an accredited institution
  - Official academic transcripts from all previously attended post-secondary institutions must be submitted directly to BusinessCAS.
  - International applicants must have their educational credentials from institutions outside of the United States verified by an approved international credentialing evaluation service such as World Education Services to confirm degree equivalency and GPA calculation.
- Statement of purpose and short-essay responses to the career goal and program-related questions in BusinessCAS
- A current resume
- At least one letter of recommendation (up to three allowed) may be submitted through the BusinessCAS portal by including recommender contacts within the Program Materials section of the application.
- Official GMAT (or GRE) score to be sent directly to the University of Miami Herbert Business School by using the relevant code below.
  - GMAT Institution Code is 7NV-S1-86
  - GRE institution Code is 5815
- An official TOEFL or IELTS score is required as proof of English proficiency for international applicants who did not receive a degree in the United States or a foreign country where English is the primary language. The following minimum score is required for admission to a graduate business degree program.
  - TOEFL - 94 or above (iBT only)
  - IELTS - 7.0 or above

If you do not yet have a GMAT or GRE score or TOEFL or IELTS score (international candidates only), you may complete and submit your application prior to taking the exam by indicating your approximate date within the Standardized Tests tab in the Academic History section. Select “Add Test Score” by the relevant test, then indicate that you have not yet taken the exam and add your estimated test date in the section provided.

We encourage candidates to upload unofficial transcripts and test scores (if required) with their BusinessCAS application in order to expedite the review of their file while official documents are processed.

QUESTIONS?
Connect with Miami Herbert Business School’s graduate enrollment advisors at (305) 284-2510, by email at mba@miami.edu, or visit the Miami Herbert Business School website (https://herbert.miami.edu/graduate/find-and-compare-programs/health-administration/).

Curriculum Requirements

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACC 600</td>
<td>Accounting for Decision-Making and Control</td>
<td>2</td>
</tr>
<tr>
<td>BTE 610</td>
<td>Digital Transformation</td>
<td>2</td>
</tr>
<tr>
<td>BUS 610</td>
<td>Communicating for Career Success</td>
<td>2</td>
</tr>
<tr>
<td>FIN 641</td>
<td>Valuation and Financial Decision Making</td>
<td>2</td>
</tr>
<tr>
<td>HMP 601</td>
<td>Essentials of Health Care Administration</td>
<td>2</td>
</tr>
<tr>
<td>Course Code</td>
<td>Course Title</td>
<td>Credits</td>
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<tr>
<td>HMP 655</td>
<td>Public Policy and Health</td>
<td>2</td>
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<tr>
<td>HMP 683</td>
<td>Professional Skills Development</td>
<td>2</td>
</tr>
<tr>
<td>HMP 684</td>
<td>Analysis of Health Care Delivery and Policy</td>
<td>2</td>
</tr>
<tr>
<td>HMP 650</td>
<td>Health Care Administration Capstone/Internship</td>
<td>2</td>
</tr>
<tr>
<td>MAS 631</td>
<td>Statistics for Managerial Decision Making</td>
<td>2</td>
</tr>
<tr>
<td>MAS 633</td>
<td>Introduction to Quality Management</td>
<td>2</td>
</tr>
<tr>
<td>MAS 634</td>
<td>Administrative Systems for Quality Management</td>
<td>2</td>
</tr>
<tr>
<td>MGT 620</td>
<td>Managing Through People</td>
<td>2</td>
</tr>
<tr>
<td>MGT 623</td>
<td>Human Resource Systems</td>
<td>2</td>
</tr>
<tr>
<td>MGT 677</td>
<td>Corporate Strategy and Organization</td>
<td>2</td>
</tr>
<tr>
<td>MKT 640</td>
<td>Foundations of Marketing Management</td>
<td>2</td>
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</table>

**Additional Required Courses**

The remaining courses will be selected from the following electives or other courses approved by the program director:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>BSL 685</td>
<td>Legal Aspects of Health Administration</td>
<td>2</td>
</tr>
<tr>
<td>HMP 620</td>
<td>Population Health</td>
<td>2</td>
</tr>
<tr>
<td>HMP 640</td>
<td>Health and Medical Decision Making</td>
<td>2</td>
</tr>
<tr>
<td>MGT 679</td>
<td>Entrepreneurial Mergers Acquisitions</td>
<td>2</td>
</tr>
<tr>
<td>MKT 643</td>
<td>Health Care Marketing</td>
<td>2</td>
</tr>
</tbody>
</table>

**Total Required Credits** 40

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**Plan of Study**

**Year One**

**Fall**

- **Term One**
  - HMP 601: Essentials of Health Care Administration | 2
  - MAS 631: Statistics for Managerial Decision Making | 2
  - MAS 633: Introduction to Quality Management | 2

- **Term Two**
  - ACC 600: Accounting for Decision-Making and Control | 2
  - BUS 610: Communicating for Career Success | 2
  - MAS 634: Administrative Systems for Quality Management | 2
  - MGT 620: Managing Through People | 2

**Credit Hours** 14

**Spring**

- **Term One**
  - HMP 640: Health and Medical Decision Making | 2
  - HMP 684: Analysis of Health Care Delivery and Policy | 2
  - MKT 640: Foundations of Marketing Management | 2

- **Term Two**
  - FIN 641: Valuation and Financial Decision Making | 2
  - HMP 655: Public Policy and Health | 2
  - HMP 683: Professional Skills Development | 2

**Credit Hours** 12

**Summer**

- HMP 650: Health Care Administration Capstone/Internship | 2

**Credit Hours** 2

**Year Two**

**Fall**

- BSL 685: Legal Aspects of Health Administration | 2
- BTE 610: Digital Transformation | 2
- MGT 623: Human Resource Systems | 2
Mission
The Master in Health Administration (MHA) is designed to prepare future leaders to develop knowledge and mastery of skills to meet the critical challenges facing the health care industry.

Goals
The program objectives are to:

- Understand basic principles and their application to the health care sector.
- Expose participants to key health care industry concepts associated with the dynamic, continuously changing, and complex management and policy aspects of the health care sector.
- Prepare future leaders to develop knowledge and mastery of skills to meet the critical challenges facing the health care industry.

Student Learning Outcomes
- Students will be able to predict impacts and unintended consequences of health care policies, differentiating between associated and causal factors, using aggregate data to inform their predictions. This maps directly from the course objectives and analytic competency in the syllabus: using the most valid and reliable sources of information to assess the dimensions of health system issues and their solutions, and present such solutions in an organized, convincing framework.
- Students will demonstrate the ability to integrate key economics concepts of supply, demand, scarcity, and opportunity cost in the health care setting.
- Students will demonstrate the ability to integrate key MHA competencies with business principles and health care fundamentals to complete a capstone project working directly with a health care organization.