

# B.S.B.A. IN LEGAL STUDIES

## Overview

Major Area of Specialization in Legal Studies (People & Society)

The Bachelor of Science in Business Administration (BSBA) with a major area of specialization in Legal Studies is intended to enhance the interaction between the business manager and legal counsel, preparing graduates to excel in a wide variety of business pursuits. A flexible, inherently cross-disciplinary course of study, the Legal Studies major can facilitate careers in such fields as risk management, compliance, human resources, marketing, finance and accounting, general business or non-profit management, health care, government, and small business ownership/entrepreneurship. For some, it may also provide an appropriate foundation for the professional study of law.

## Curriculum Requirements

In addition to satisfying the University General Education Requirements and Electives, students pursuing the BSBA in Legal Studies must complete the BSBA Business Core and the specific coursework for the Legal Studies major area of specialization as follows:

Code	Title	Credit Hours
<b>General Education Requirements</b> <sup>1, 2</sup>		
Written Communication Skills:		
WRS 105	First-Year Writing I	3
WRS 106 or ENG 106	First-Year Writing II <sup>3</sup> Writing About Literature and Culture	3
Quantitative Skills:		
MTH 161	Calculus I (fulfilled through the BSBA business core)	
Areas of Knowledge:		
Arts and Humanities Cognate		9
People & Society Cognate (9 credits) (fulfilled through the major)		
STEM Cognate		9
<b>Additional Requirements</b>		
UMX 100	The University of Miami Experience	0
<b>Electives</b>		
<b>BSBA Business Core Requirements</b> <sup>1</sup>		
BSL 212	Introduction to Business Law and Ethics	3
ACC 211 or ACC 221	Principles of Financial Accounting Accelerated Principles of Financial Accounting	3
ACC 212 or ACC 222	Managerial Accounting Accelerated Managerial Accounting	3
BTE 210	Fundamentals of Business Technology and Innovation	3
BTE 320	Python Programming: Fundamentals and Algorithms	3
BUS 150	Business Analytics	3
BUS 300	Critical Thinking and Persuasion for Business <sup>3</sup>	3
ECO 211	Principles of Microeconomics	3
ECO 212	Principles of Macroeconomics	3
FIN 302	Fundamentals of Finance	3
MAS 311	Applied Probability and Statistics (minimum grade of C- required)	3
MAS 312	Statistical Methods and Quality Control	3
MTH 161	Calculus I (minimum grade of C- required; fulfills Quantitative Skills Requirement)	4
MTH 162	Calculus II	4
MGT 100	Managing for Success in the Global Environment	3
MGT 199 or BUS 211	Professional Development and Success in the Workplace (or other approved Miami Herbert Business School career course) Professional Development for Finance and Accounting	1
MGT 303	Operations Management	3

MGT 304	Organizational Behavior	3
MGT 401	Strategic Management (taken in the final semester)	3
MKT 201 or MKT 301	Foundations of Marketing Marketing Foundations	3
Quantitative Choice - Select one of these suggested courses approved by the Vice Dean for Undergraduate Business Education - check pre-requisites:		3
BTE 324	Object-Oriented Programming	
BTE 423	Database Management Systems	
ECO 430	Applied Econometrics	
ECO 510	Mathematical Economics and Applications	
MAS 342	Introduction to Optimization and Decision Making	
MAS 442	Stochastic Models in Operations Research	
MAS 547	Computer Simulation Systems	
MGT 445	Supply Chain Modeling and Analysis	
MGT 446	Supply Chain Strategy	
<b>Major Area of Specialization in Legal Studies <sup>4</sup></b>		
BSL 212	Introduction to Business Law and Ethics (Taken as part of the Business Core, it is a pre-requisite for all other BSL courses.)	
BSL 324	Negotiation	3
BSL 485	Managing the Legal Factor	3
Major Choice Courses - Select four courses (12 credit hours) from the following:		12
BSL 304	Corporate Law	
BSL 305	Legal and Social Aspects of Business Regulation	
BSL 306	Introduction to Corporate Sustainability	
BSL 333	Legal Aspects of Real Estate Transactions	
BSL 355		
BSL 401	The Law of Financial Transactions	
BSL 405		
BSL 412	International Business Law	
BSL 420	Employment and Labor Law	
BSL 424	Intellectual Property Law	
BSL 425	Law and Technology	
BSL 435	Law of Entrepreneurship	
BSL 455	Business and Society	
BSL 460	Health Care Law and Ethics	
BSL 476	The Law of Risk	
BSL 478	The Art and Science of Corporate Compliance	
BSL 498	Special Topics in Business Law	
BSL 499	Special Topics in Business Law	
<b>Total Credit Hours</b>		<b>120</b>

<sup>1</sup> **NOTE:** WRS 105 and WRS 106 or ENG 106 or their equivalents, must be completed prior to attaining junior year classification, per the University General Education Requirements. Additionally, all 100 and 200-level Business Core courses must be completed by the end of the fifth semester of college work or during the semester in which the student is completing 75 credit hours.

<sup>2</sup> At least one course with an international focus must be completed within the degree requirements. The appropriateness of the course is determined by the Vice Dean for Undergraduate Business Education.

<sup>3</sup> Students who do not earn at least a C- in WRS 106 or ENG 106 must either repeat WRS 106 or ENG 106 and earn at least a C- or complete WRS 230 with at least a C- before enrolling in BUS 300.

<sup>4</sup> All specific coursework for the major in Legal Studies must be completed with a grade of "C-" or higher. A minimum cumulative GPA of 2.5 is required for all specific coursework taken in the major area of specialization. All courses must be completed within the current pre-requisite structure.

## Sample Plan of Study

This Sample Plan of Study represents one possible version of a new first-year business student's 8-semester plan. The individual student's plan may vary depending upon the initial placement into Writing Studies and mathematics. Moreover, numerous plan variations are possible if a student enters the University with advanced college credits, wishes to participate in study abroad, chooses a special program option, or selects additional majors or minors.

Note that each major/minor at the University of Miami satisfies a particular "Area of Knowledge" within the general education requirements of the University. This means that it is possible to pursue two majors, or a major and a minor, within Miami Herbert Business School and fulfill both the STEM and People and Society Areas of Knowledge; a separate cognate in these areas would not be required. The only remaining general education Area of Knowledge is Arts and Humanities, which must be completed through a major, minor, or cognate outside of the Business School.

Students construct their individualized plans in collaboration with their assigned academic advisor.

<b>Freshman Year</b>		
<b>Fall</b>		<b>Credit Hours</b>
ECO 211	Principles of Microeconomics	3
MGT 100	Managing for Success in the Global Environment	3
MKT 201	Foundations of Marketing	3
MTH 161	Calculus I	4
WRS 105	First-Year Writing I	3
UMX 100	The University of Miami Experience	0
<b>Credit Hours</b>		<b>16</b>
<b>Spring</b>		
BSL 212	Introduction to Business Law and Ethics	3
ECO 212	Principles of Macroeconomics	3
MTH 162	Calculus II	4
WRS 106 or ENG 106	First-Year Writing II or Writing About Literature and Culture	3
Arts and Humanities Cognate Course		3
<b>Credit Hours</b>		<b>16</b>
<b>Sophomore Year</b>		
<b>Fall</b>		
ACC 211	Principles of Financial Accounting	3
BUS 150	Business Analytics	3
BUS 300	Critical Thinking and Persuasion for Business	3
MAS 311	Applied Probability and Statistics	3
Arts and Humanities Cognate Course		3
<b>Credit Hours</b>		<b>15</b>
<b>Spring</b>		
ACC 212	Managerial Accounting	3
BTE 210	Fundamentals of Business Technology and Innovation	3
FIN 302	Fundamentals of Finance	3
MAS 312	Statistical Methods and Quality Control	3
MGT 199	Professional Development and Success in the Workplace	1
Legal Studies Major Choice		3
<b>Credit Hours</b>		<b>16</b>
<b>Junior Year</b>		
<b>Fall</b>		
BSL 324	Negotiation	3
BTE 320	Python Programming: Fundamentals and Algorithms	3
MGT 304	Organizational Behavior	3
Legal Studies Major Choice		3
STEM Cognate Course		3
<b>Credit Hours</b>		<b>15</b>

<b>Spring</b>			
MGT 303	Operations Management		3
Arts and Humanities Cognate Course			3
Legal Studies Major Choice			3
STEM Cognate Course			3
Elective			3
		<b>Credit Hours</b>	<b>15</b>
<b>Senior Year</b>			
<b>Fall</b>			
Legal Studies Major Choice			3
Quantitative Choice Course			3
STEM Cognate Course			3
Elective			3
Elective			3
		<b>Credit Hours</b>	<b>15</b>
<b>Spring</b>			
BSL 485	Managing the Legal Factor		3
MGT 401	Strategic Management		3
Elective			3
Elective			3
		<b>Credit Hours</b>	<b>12</b>
		<b>Total Credit Hours</b>	<b>120</b>

## Mission

- To develop innovative ideas and principled leaders that transform global business and society.

## Goals

- To instill in students a strong sense of the legal and ethical issues permeating business;
- To aid students' comprehension of the legal and regulatory environment as well as the ethical considerations and substantive laws that shape business practices and policies; and
- To develop students' analytical and problem solving ability, as well as their oral and written presentation skills.

## Student Learning Outcomes

- BBA/BSBA graduates will be critical thinkers, able to select and apply appropriate models, tools, and techniques, and frameworks to enable them to render analytically sound business decisions.
- BBA/BSBA graduates will be able to identify, analyze and resolve ethical issues in business scenarios.
- BBA/BSBA graduates will demonstrate professional written communication skills.
- BSBA graduates will have strong technical skills.